



### Diverging Paths:

Youth Debt, College, and Family Background

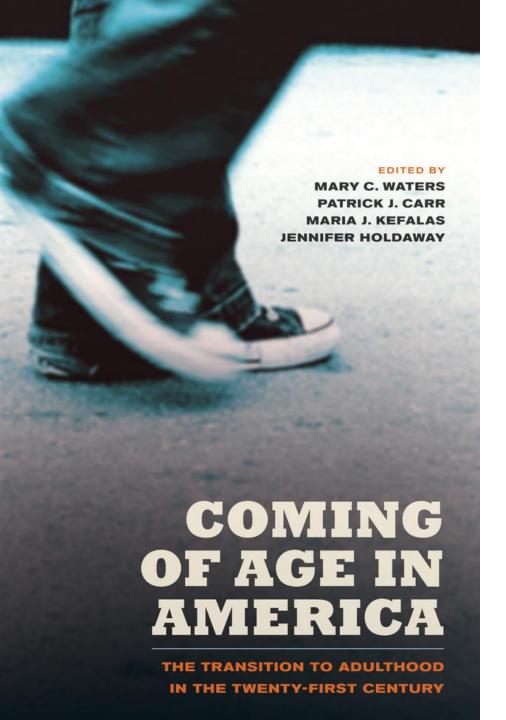
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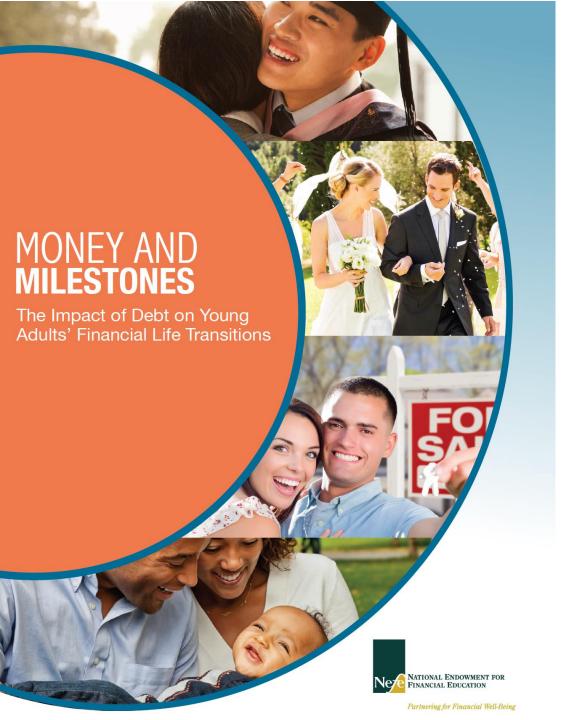


### **Millenials**

Variable pathways to adulthood.

Economic squeeze

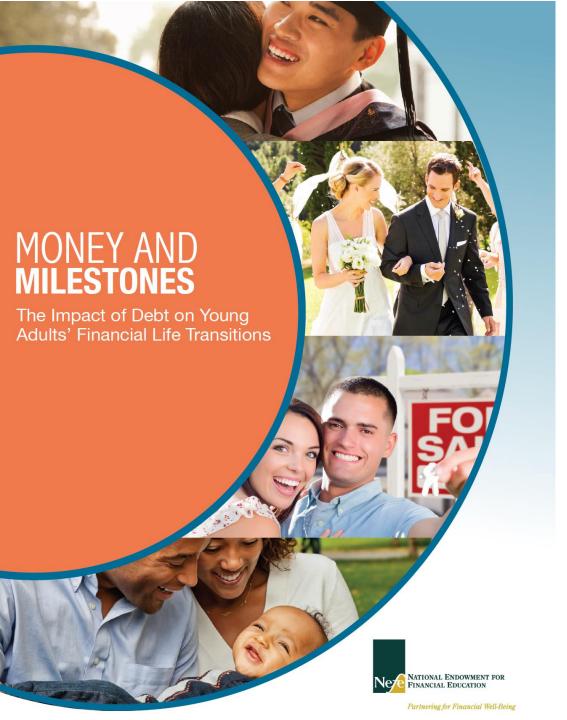
US system of financed attainment



The transition to adulthood in the 21st century is a transition to debt.

What's new: unsecured debts.

Youth debt both facilitates and constrains milestones.



### Inequality in effects

Effects are largely not at the averages

Effects are not all the time

### **DIVERGING PATHS**

Effects are largely not at averages



Disadvantage

Effects are not all the time



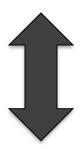
Risk

### **DIVERGING PATHS**

Effects are largely not at averages



Disadvantage



Effects are not all the time



Risk

### College

Increasingly shapes youth disadvantage and risk

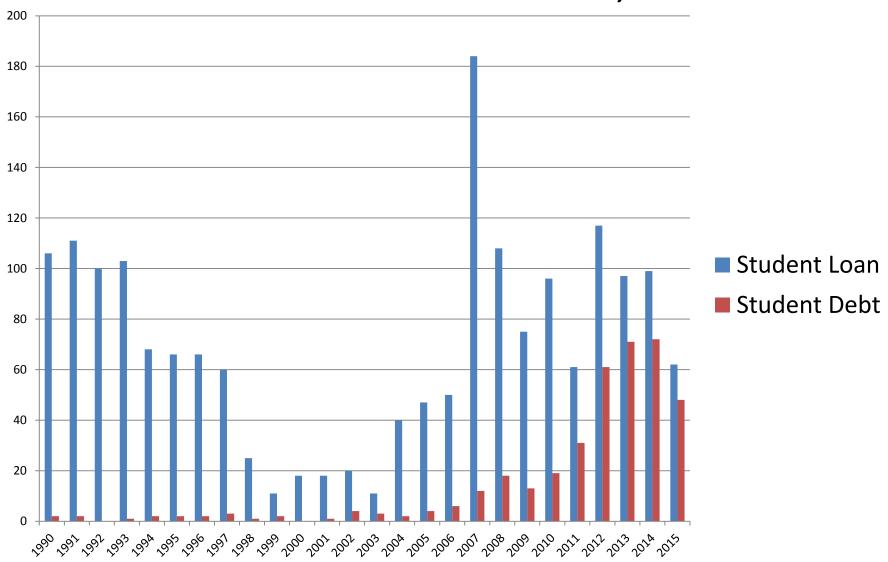
valuable diverse debt financed

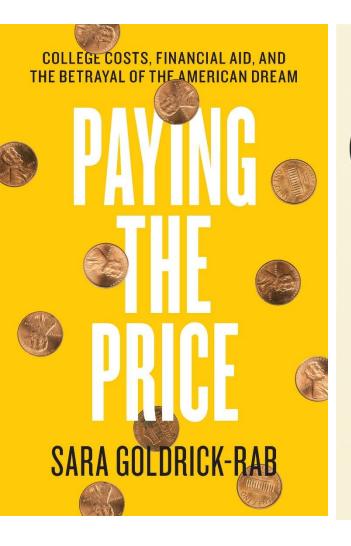


### College debt crisis?



### New York Times articles mentioning student loans vs student debt, 1990-2015







# GAME of LOANS

The Rhetoric and Reality of Student Debt



### The Real College Debt Crisis

How Student Borrowing Threatens Financial Well-Being and Erodes the American Dream

William Elliott III with Melinda K, Lewis

#### My argument:

These mixed effects are a necessary consequence of having a credit system embedded in system of educational attainment.

Open credit system combined with institutional diversity in a college-for-all context.

BUT understand in context of transition to adulthood, not just education.

# How does the system of student loans spread risk for young adults?

Debt by Degrees
Student Debt and Financial Precarity
Financial Risk and College in Context

Where and when do the risks concentrate?

#### Data

Millennial cohort:

National Longitudinal Survey of Youth, 1997 Cohort

Household exposure to loans:

Survey of Consumer Finances

Sources on postsecondary education system: IPEDS, state policies.

# National Longitudinal Survey of Youth 1997 Cohort

Born in 1980s Oldest Millenials

Come of age in the 2000s.

Interviewed every year since 1997 teenagers- late 20s

### Survey of Consumer Finances

Household survey

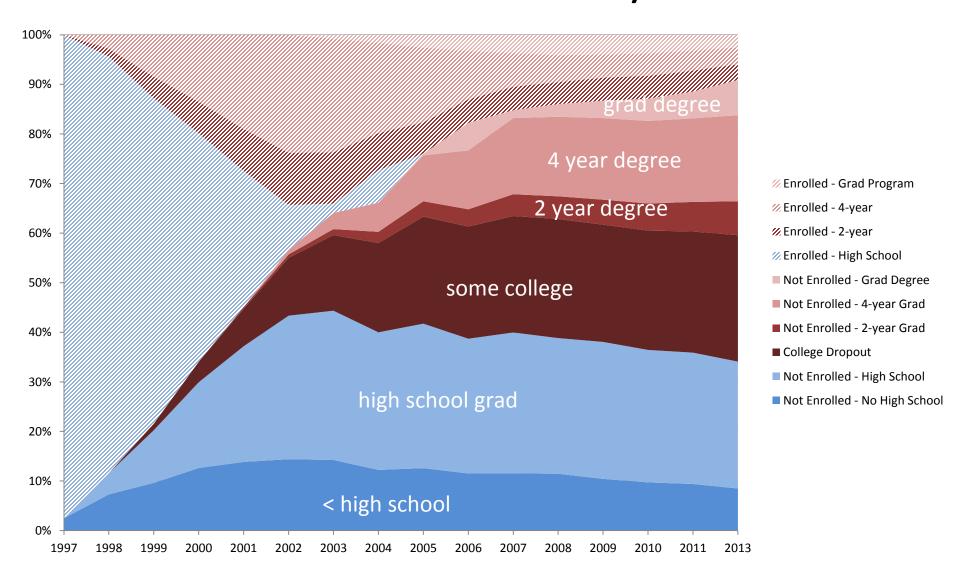
Demography of student loan-holding across life course

Longitudinal study 2007-2009

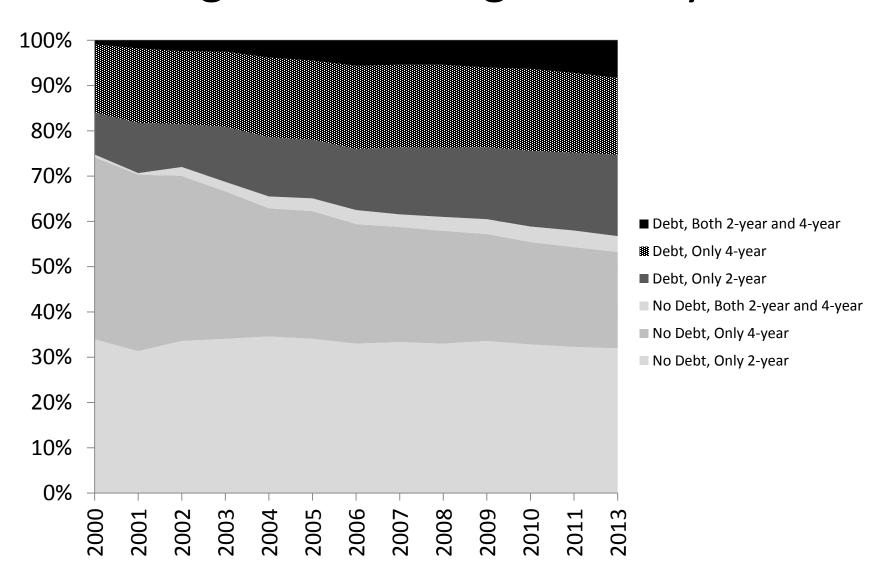
#### Debt by Degrees

## RISK IN A COLLEGE-FOR-ALL SOCIETY

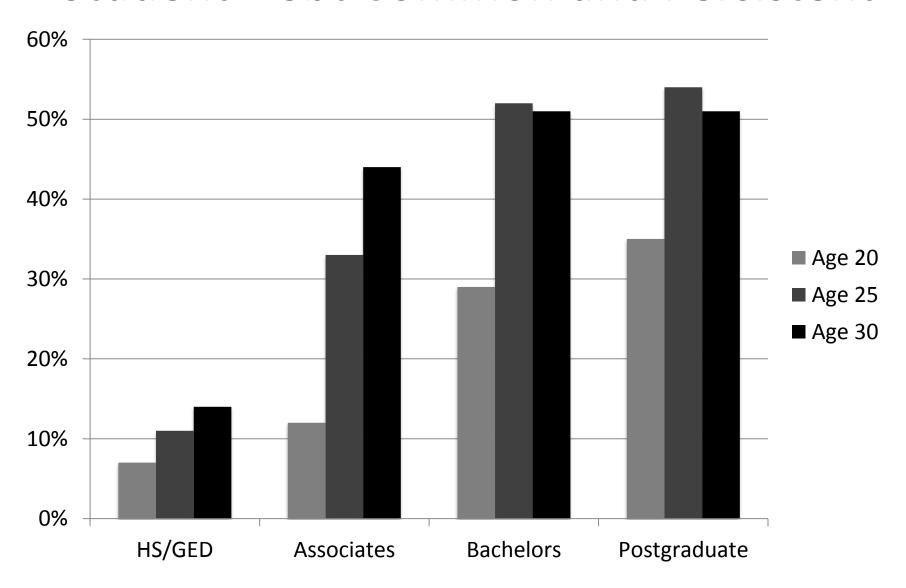
### By Late 20s, 70% of Millennials Enrolled in Some Form of Postsecondary Education



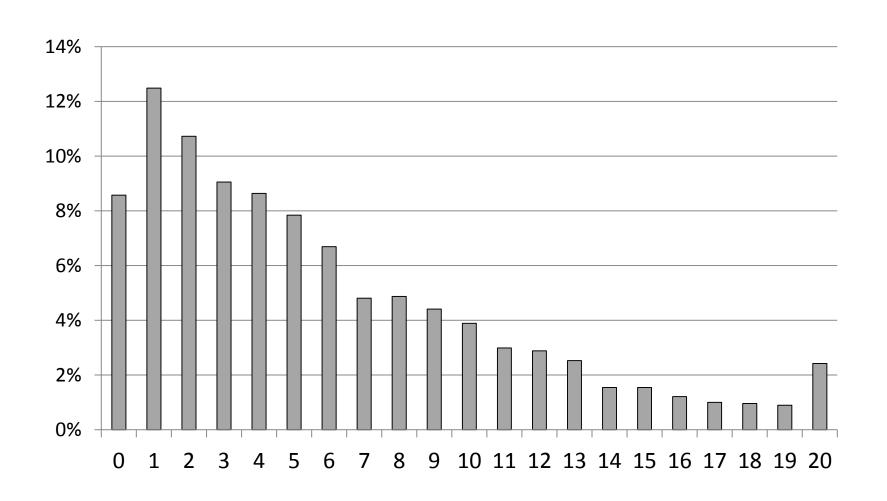
# Almost Half of those with Some College but No Degree Carry Debt



#### Student Debt Common and Persistent

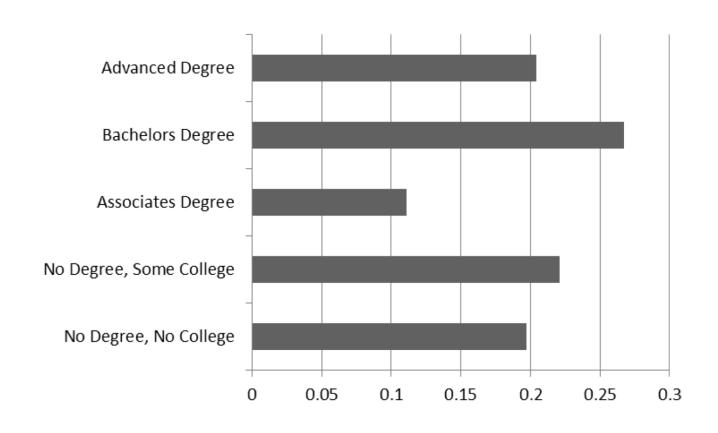


### Percent of Loans by Years Since Origination



#### Student Debt Spreads Risk Across Diverse Households

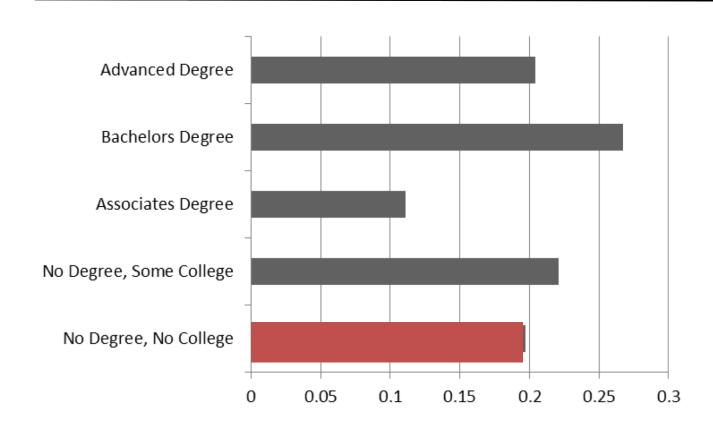
Educational Status of Head among Families with a Member Repaying Student Loans, 2013



Authors' analysis of Survey of Consumer Finances data.

#### Student Debt Spreads Risk Across Diverse Households

Educational Status of Head among Families with a Member Repaying Student Loans, 2013



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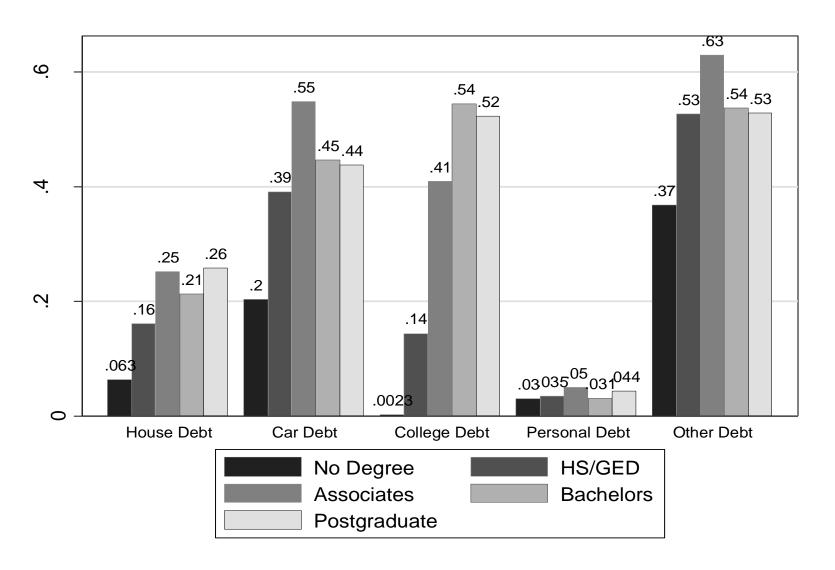
Student Debt and Financial Risk

#### YOUTH FINANCIAL PRECARITY

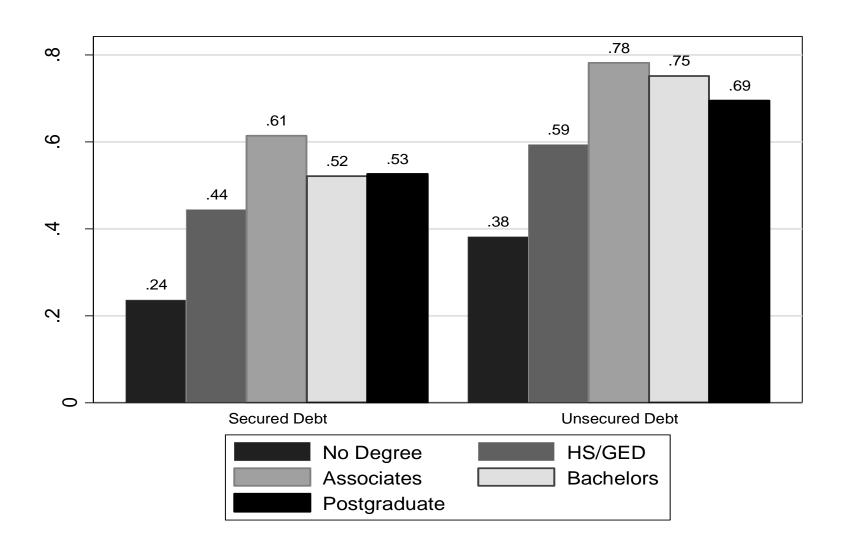
# Spreading financial precarity: disadvantage



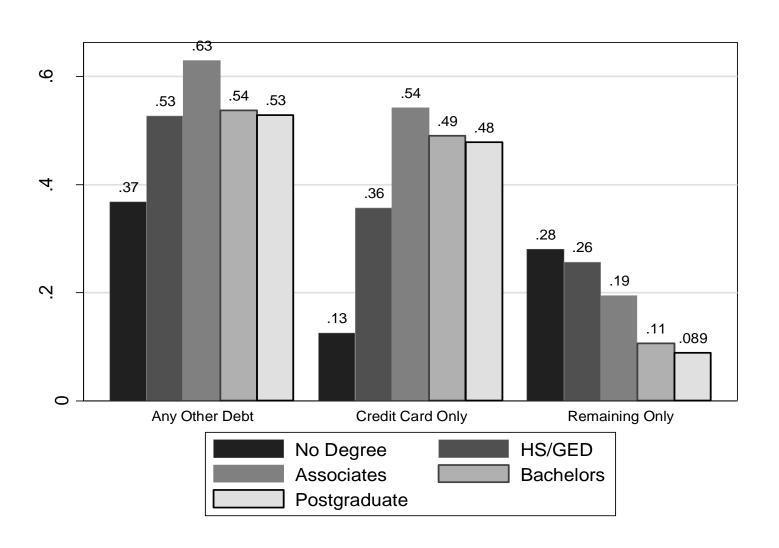
# Exposure to Debt Highest Among 2 Year College Degrees



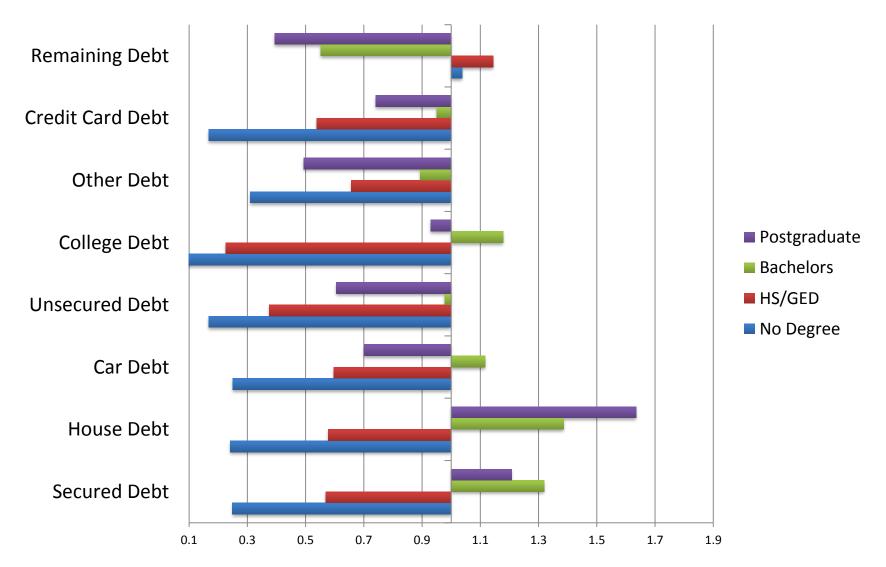
#### **Both Secured and Unsecured Debts**



#### Unsecured Debts: From Bad to Worse



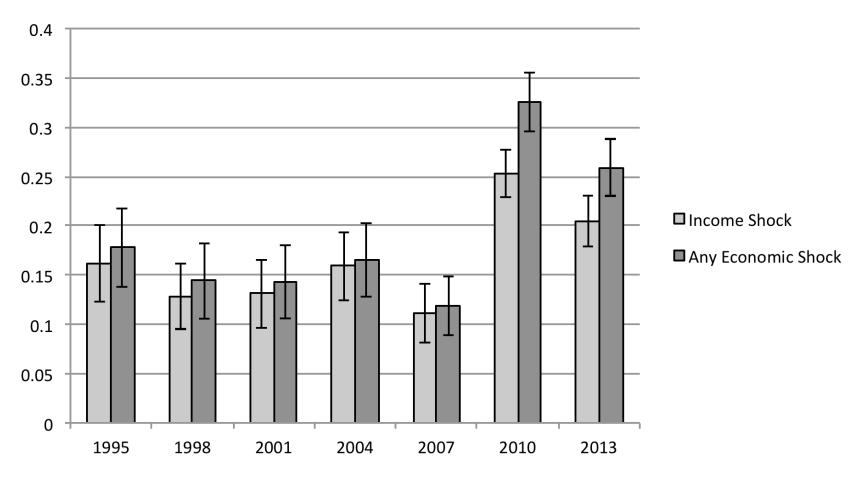
### Debt Precarity Highest for 2 Year Degreed



# Spreading financial precarity: risk in uncertain times

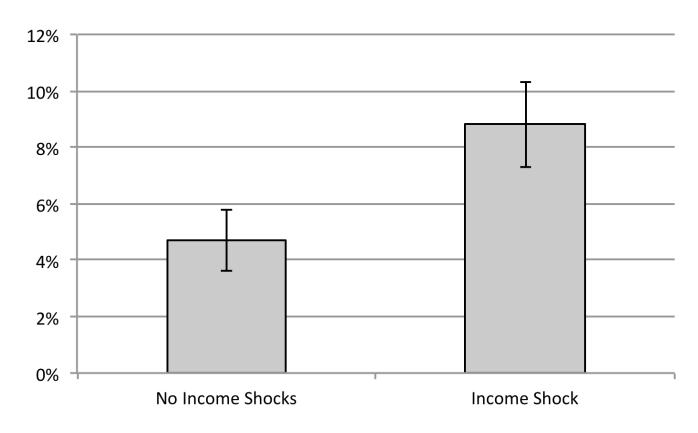


### Percent of Households with a Member Paying Down Student Loans Experiencing Economic Shocks

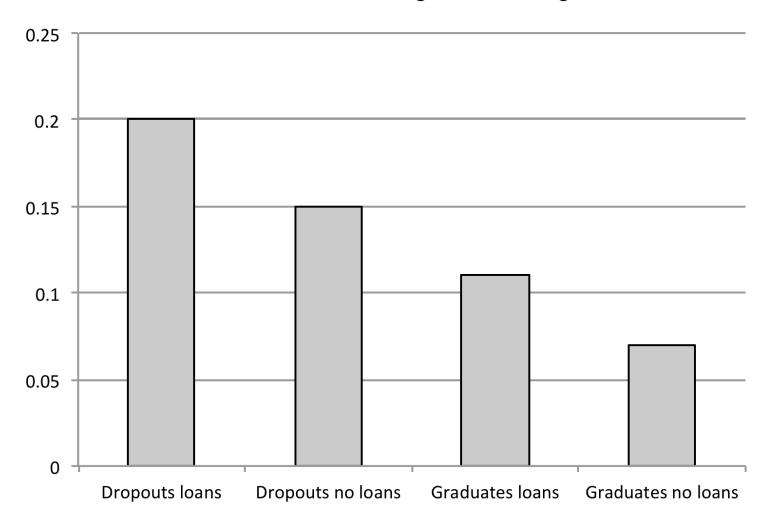


Authors' analysis of Survey of Consumer Finances data.

#### Delinquency Rate by Income Shock



Financial Problems among Former College Attenders in 2009

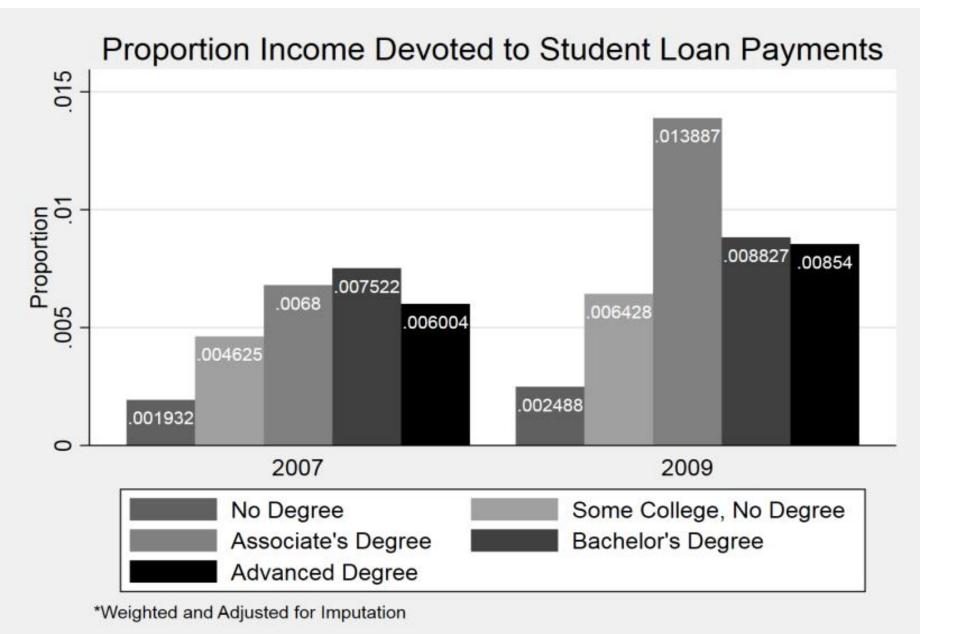


Authors' analysis of National Longitudinal Survey of Youth, 1997 Cohort.

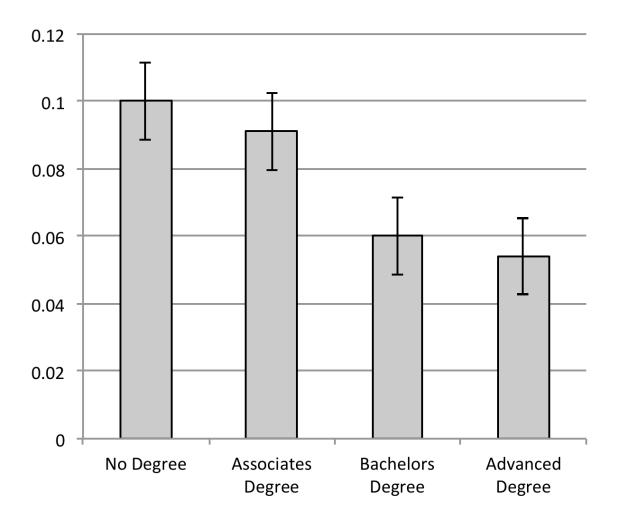
# Student Loans Increase Financial Vulnerability in Hard Times

Odds ratios	Hardship	Behind loan	Revolving balance	Revolving store	Rarely pays bal	Payday loan
Student loan-holding	2.675***	2.306***	2.354***	2.017***	1.806***	1.382
Amount of student loans, (\$1000s)	1.018***	1.012***	1.017***	1.013***	1.013***	1.005
Amount of monthly payments	1.002***	1.001*	1.002***	1.001***	1.001***	0.999
Monthly payment to loan ratio	2.000***	1.150***	5.510***	4.60***	9.170**	1.240

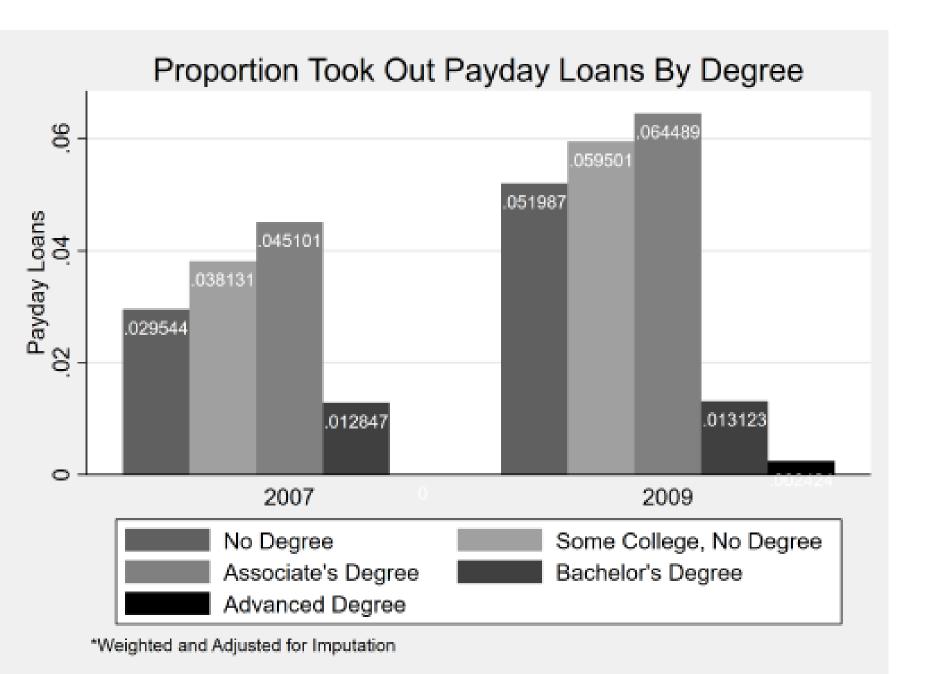
Effects worst for those with some college but less than a bachelor's degree.



#### Delinquency by Education of Head



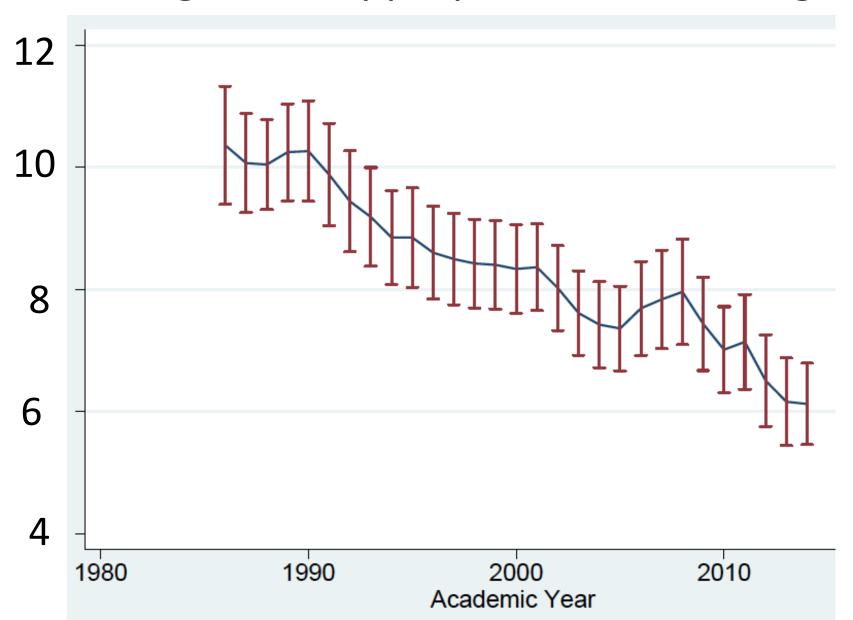
Authors' analysis of Survey of Consumer Finances data, pooled 1995-2013.



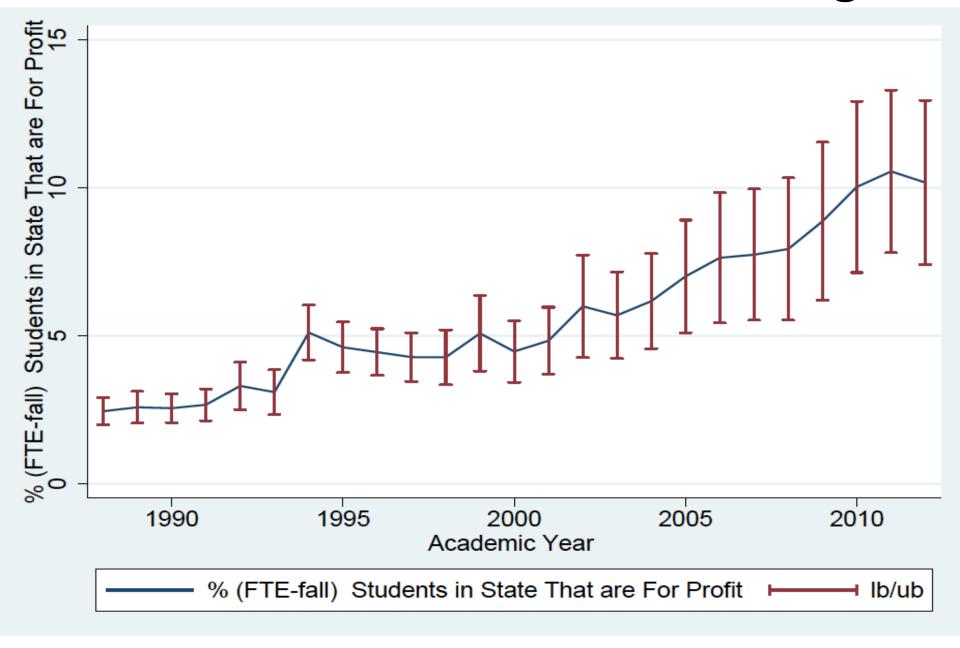
Financial Risk and College in Context

# INSTITUTIONS AND THE GROWING IMPORTANCE OF STATES

## State Higher Ed Appropriations Declining



## For-Profit Enrollment Increasing



# Preliminary results

### Aggregate level:

States with declining investments in higher ed see rising for-profit enrollments.

#### Individual level:

Students with fewer high-quality local educational opportunities take on more risk.

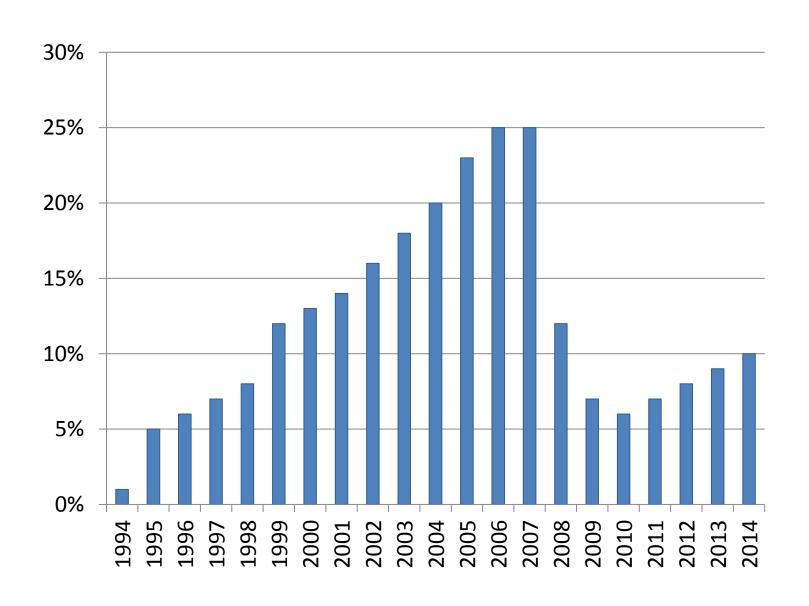
# IMPLICATIONS FOR INSTITUTIONAL CHANGE

## What would be useful?

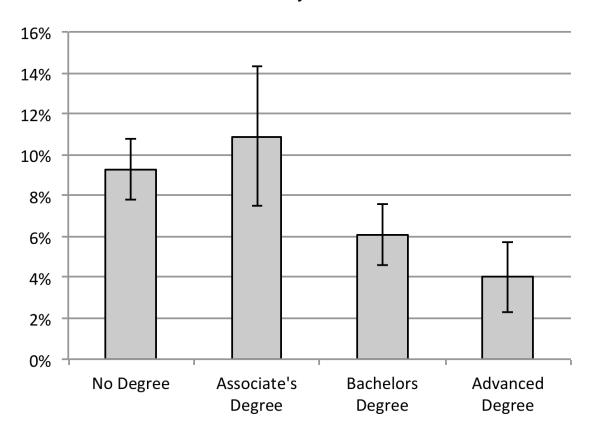
- Change existing system: reduce risk in loan-holding
  - already have moved toward some reforms

New system: recommitting to public goods
 some conversations toward

#### **Percent of Student Loans Direct from Private Lenders**



#### Percent of Borrowers Paying 10% or Greater Interest Rates for Student Loans by Education of Head



Authors' analysis of Survey of Consumer Finances data.

## What would be useful?

- Change existing system: reduce risk in loanholding
  - already have moved toward some reforms

 New system: recommitting to public goods some conversations toward

# IMPLICATIONS FOR FINANCIAL EDUCATION

## What do we DO with these findings?

Even if many issues are at the system level, individuals still must make choices.

How to help individuals track their way through the system as it exists... even while also advocating for system change?

Could better informed choices influence the structures?

## Targeted and systemic at the same time

Less than bachelor's group particularly financially precarious

Key to capability: contextual education— make literacy relevant to circumstances

Models: medical education, police education

Financial education often fundamentally about risk, but discussions about student loans often paint with a very broad brush.

Understand the institutional risks associated with different credit instruments— my sense is this is underdeveloped for student loans relative to other credit instruments.

## Back to individuals

No matter what, increases complexity and requirement of financial capability.

But there are limits to what individuals can plan.

Our findings suggest that an important policy goal should be to provide insurance against the risks for some.





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