Q2102 Are you the parent/legal guardian of any child/children who is/are...? Please select all that apply.

Base: All Respondents

		Gen	der		Age						Male Age				Fe	emale Age	•			Reg	on	
	Total	Male	Female	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	North- east	South	Mid- west	West
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)
Unweighted Base Weighted Base	2013 2013	935 973	1078 1040	529 599	326 327	341 344	389 339	428 404	233 298	154 161	162 170	198 161	188 182	296 301	172 165	179 175	191 178	240 222	370 357	778 756	438 420	427 480
Parents Of Kids Under 18 (Net)	660 33%	302 31%	358 34%	276 46% FGH	204 62% DFGH	126 37% GH	44 13% H	10 2%	116 39% LM	89 55% IKLM	68 40% LM	26 16% M	4 2%	160 53% PQRI	115 69% NPQRJ	59 34% QR	18 10% R	6 3%	99 28%	264 35% SV	174 41% StV	123 26%
2 years old or younger	160 8%	52 5%	108 10% B	122 20% EFGH	32 10% FGH	6 2% GH	-	-	38 13% JKLM	9 5% LM	5 3% Im	-	:	84 28% OPQRI	23 14% PQRJ	1 1%	-	-	13 4%	62 8% S	54 13% STV	32 7% s
3-5 years old	165 8%	52 5%	113 11% B	105 17% FGH	44 14% FGH	12 4% gH	4 1% h	-	29 10% KLM	19 12% KLM	2 1%	2 1%	-	76 25% OPQRI	25 15% PQR	10 6% QRk	2 1%	-	16 4%	70 9% S	50 12% SV	30 6%
6-9 years old	212 11%	90 9%	122 12%	100 17% FGH	79 24% DFGH	26 GH	3 1%	3 1%	36 12% LM	41 26% IKLM	11 7% LM	2 1%	:	65 22% PQRI	38 23% PQR	15 9% QR	1	3 1%	29 8%	90 12% s	49 12%	44 9%
10-12 years old	194 10%		96 9%	72 12% GH	75 23% DFGH	33 9% GH	10 3% h		36 12% LM	37 23% IKLM	18 11% LM	6 4% m	1 1%	36 12% QR	38 23% NPQR	14 8% QR	5 3%	3 1%	31 9%	72 10%	55 13% stV	36 7%
13-17 years old	278 14%	142 15%	135 13%	51 8% H	99 30% DGH	84 24% DGH	35 10% H	9 2%	26 9% M	45 28% ILM	45 27% ILM	21 13% M	4 2%		54 32% NpQR	38 22% NQR	13 8% R	5 2%	54 15% V	104 14% V	76 18% tV	43 9%
18 years of age or older	597 30%	259 27%	337 32% B	14 2%	42 13% D	128 37% DE	200 59% DEF	DEF		i	54 32% IJ	89 55% IJK	92 51% IJK	5 2%	28 17% Nj	74 42% NO	111 62% NOP	120 54% NOp	138 39% TUV	203 27%	128 30%	128 27%
I am not the parent/legal guardian of any children.	806 40%	436 45% C	371 36%	302 50% EFG	102 31%	112 33%	109 32%	180 45% EFG	173 58% JKLMN	63 39% O	61 36%	54 33%	85 47% kL	129 43% OPQ	39 24%	52 30%	55 31%	96 43% OPQ	135 38%	299 40% U	136 32%	237 49% STU
Decline to answer	28 1%	11 1%	17 2%	14 2% gh	6 2%	3 1%	2 1%	2 1%	5 2%	4 2% 1	1 1%	Ξ	1 1%	9 3% r	2 1%	2 1%	2 1%	1 1%	7	13 2% U	:	7 1% U
Sigma	2439 121%	1140 117%	1299 125%	781 130%	480 147%	405 118%	362 107%	411 102%	354 119%	231 143%	198 117%	173 107%	183 101%	428 142%	249 150%	206 118%	189 106%	227 102%	422 118%	913 121%	547 130%	557 116%

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C - D/E/F/G/H - I/J/K/L/M - N/O/P/Q/R - I/N - J/O - K/P - L/Q - M/R - S/T/U/V Overlap formulae used.

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Q2102 Are you the parent/legal guardian of any child/children who is/are...? Please select all that apply.

Base: All Respondents

		ł	Iouseho	ld Incon	1e	l	Education	l	Empl	loyed	Ch in	ildren HH	Parent o Undo			me ership		arital atus
	Total			\$75K \$99.9K		HS or Less	Some College	College Grad+	Yes	No	Yes	No	Yes	No		Renter		Not married
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)
Unweighted Base Weighted Base	2013 2013	746 693	370 345	270 274	597 671	577 617	672 760	764 636	1148 1232	865 781	695 764	1318 1249	648 660	1365 1353	1388 1371	582 595	1070 944	943 1069
Parents Of Kids Under 18 (Net)	660 33%	229 33%	111 32%	96 35%	218 33%	201 33%	236 31%	223 35%	488 40%	172 22%	630 82%	30 2%	660 100% N	:	458 33%	190 32%	381 40% R	278 26%
2 years old or younger	160 8%	75 11% dE	35 6 10% E	17 6%	32 5%	55 9%	65 9%	40 6%	, 108 % 9%	52 7%	158 6 21% L	3*	160 24% N	:	93 7%	67 11% O	88 9% r	72 7%
3-5 years old	165 8%	72 5 10% E	39 6 11% E	20 7%	32 5%	60 10% h	64 8%	41 6%	, 116 6 9% J	50 6%	160 6 21% L	5*	165 25% N	:	100 7%	63 11% O	103 11% R	63 6%
6-9 years old	212 11%	71 5 10%	39 6 11%	35 13%	63 9%	78 13% G	62 8%	72 119 g	158 6 13% J	54 79	206 6 27% L	5 *	212 32% N	:	145 11%	62 10%	138 15% R	74 7%
10-12 years old	194 10%	55 8%	25 7%	35 13% bc	78 12% bc	64 10%	67 9%	62 10%	142 6 12% J	52 7%	185 6 24% L	8 1%	194 29% N	:	143 10%	46 8%	117 12% R	77 7%
13-17 years old	278 14%	69 5 10%	41 6 12%	44 16% B	123 18% BC	58 9%	100 13%	119 19% FG	213 6 17%	64 8%	265 35%	13 1%	278 42% N	:	219 16% P	53 9%	172 18% R	105 10%
18 years of age or older	597 30%	155 22%	106 6 31% B	76 28%	249 37% BcD	172 28%	232 30%	193 30%	287 23%	310 40% I	102 % 13%	K	77 12%	519 38% M	474 35% P	117 20%	376 40% R	221 21%
I am not the parent/legal guardian of any children.	806 40%	321 46% CE	131 638%	109 40%	230 34%	253 41%	314 41%	239 38%	489 40%	317 419	98 6 13%	709 57% K	:	806 60% M	482 35%	296 50% O	232 25%	574 54% Q
Decline to answer	28 1%	16 5 29 E	6 3 1%	6 2% E	2 *	19 3% GH	3*	5 19	18 6 1%	10 19	6 6 1%	21 2%	-	28 2% M	12 1%	13 2% 0	4 *	24 2% Q
Sigma	2439 121%	833 120%	421 % 122%	341 5 124%	810 121%	759 123%	908 119%	772 1219	1530 6 124%	909 116%	1180 6 155%	1259 101%	1086 165%	1353 100%	1668 122%	717 121%	1230 130%	1209 113%

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C/D/E - F/G/H - I/J - K/L - M/N - O/P - Q/R Overlap formulae used. Page 2

Q1 In which of the following ways are you regularly saving for your child(ren)'s college/post high school education? Please select all that apply.

By regularly we mean more than once from the same source (e.g., every tax refund, bonus, birthday money, weekly/monthly contributions from a paycheck, savings account or checking account).

Base: Parents Of Kids Under 18

		Gen	der			Age				N	/Iale Age				Fe	emale Age	•			Regi	on	
	Total	Male	Female	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	North- east	South	Mid- west	West
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)
Unweighted Base Weighted Base	648 660	284 302	364 358	269 276	202 204	122 126*	46 44*	9 10**	98 116*	88 89*	65 68*	29 26**	4 4**	171 160	114 115*	57 59*	17 18**	5 6**	99 99*	268 264	161 174	120 123*
Expect Child(ren) To Pursue College/Post High School Education (Net)	643 97%	298 99% c	344 96%	267 97%	200 98%	122 97%	43 97%	10 100%	113 98%	89 100%	68 100% p	25 97%	4 100%	154 96%	112 97%	55 94%	18 97%	6 100%	95 96%	259 98%	171 98%	118 96%
Saving For Child(ren)'s College/Post High School Education (Sub-Net)	504 76%	258 85% C	246 69%	211 77%	155 76%	93 73%	35 80%	10 100%	106 91% KN	73 83% 0	53 78%	22 85%	4 100%	106 66%	82 71%	40 68%	13 72%	6 100%	78 79%	204 78%	124 71%	97 79%
Saving in a personal savings account	332 50%	176 58% C	156 44%	144 52%	107 53%	53 42%	24 55%	47%	70 61% n	54 61% 0	34 51% p	14 53%	85%	73 46%	53 46%	18 31%	11 58%	1 22%	37 37%	142 54% S	88 51% s	65 53% S
Saving through investments (e.g., stock, bonds, mutual funds)	169 26%	111 37% C	58 16%	62 22%	46 23%	38 30%	21 47% DEf	3 25%	36 31% N	31 35% O	26 39% p	15 60%	2 54%	25 16%	15 13%	12 20%	5 29%	* 7%	30 31%	62 24%	42 24%	35 28%
Saving in a 529 savings plan	140 21%	79 26% C	60 17%	42 15%	50 25% D	32 26% D	13 29% d	3 27%	25 21% N	26 29%	19 27%	10 40%	:	17 11%	24 21% N	14 24% N	2 13%	3 45%	30 30% Tu	50 19%	32 18%	28 23%
Saving in another way	133 20%	70 23%	63 18%	65 24%	34 17%	21 17%	9 21%	3 31%	37 32% KN	18 20%	9 14%	4 17%	1 38%	29 18%	16 14%	12 20%	26%	26%	23 23%	64 24% uv	27 16%	19 15%
N/A - I am not saving for my child(ren)'s college/post high school education.	139 21%	41 14%	98 27% B	56 20%	45 22%	30 24%	18%	-	8 7%	15 17% i	15 22% I	3 12%	-	48 30% 1	30 26%	15 26%	4 25%	-	17 17%	55 21%	47 27% v	21 17%
N/A - I don't expect my child(ren) to pursue college/post high school education.	17 3%	3 1%	14 4% b	9 3%	3 2%	4 3%	1 3%	:	3 2%	:	:	1 3%	:	6 4%	3 3%	4 6% k	1 3%	:	4 4%	4 2%	3 2%	5 4%
Sigma	930 141%	480 159%	449 126%	377 137%	286 140%	178 141%	76 172%	13 130%	178 154%	144 163%	103 153%	48 185%	7 177%	199 124%	142 123%	75 127%	28 154%	6 100%	142 142%	377 143%	239 137%	173 141%

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C - D/E/F/G/H - I/J/K/L/M - N/O/P/Q/R - I/N - J/O - K/P - L/Q - M/R - S/T/U/V Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing

Q1 In which of the following ways are you regularly saving for your child(ren)'s college/post high school education? Please select all that apply.

By regularly we mean more than once from the same source (e.g., every tax refund, bonus, birthday money, weekly/monthly contributions from a paycheck, savings account or checking account).

Base: Parents Of Kids Under 18

		Household Income			1	Education		Empl	oyed		ldren HH	Parent of Unde		Ho Owne		Ma St	atus	
		·	<u> </u>	\$75K \$99.9K		HS or Less	Some College	College Grad+	Yes	No	Yes	No	Yes	No	Home- owner		Marr- ied	Not married
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)
Unweighted Base Weighted Base	648 660	244 229	124 111*	96 96*	177 218	188 201	207 236	253 223	455 488	193 172	616 630	32 30**	648 660	- -**	437 458	198 190	413 381	235 278
Expect Child(ren) To Pursue College/Post High School Education (Net)	643 97%	222 97%	106 6 96%	92 96%	217 99% bCd	191 95%	233 99% F	219 98%	480 98%	162 94%	614 97%	29 97%	643 97%	:	453 99% P	179 94%	375 98%	267 96%
Saving For Child(ren)'s College/Post High School Education (Sub-Net)	504 76%	145 63%	78 6 70%	72 75% b	203 93% BCD	127 63%	179 76% F	198 89% FG	393 81%	111 64%	478 6 76%	26 86%	504 76%	:	376 82% P	119 63%	297 78%	207 74%
Saving in a personal savings account	332 50%		b	51 54% B	139 64% BC	80 40%	121 51% f	131 59% F	271 56% J	61 36%	321 6 51%	11 36%	332 50%	-	253 55% P	74 39%	204 53%	128 46%
Saving through investments (e.g., stock, bonds, mutual funds)	169 26%	19 8%	6 27 24% B	В	BCD	27 13%	47 20%	96 43% FG	154 32% J	15 9%	165 6 26%	4 13%	169 26%	-	148 32% P	17 9%	115 30% R	54 19%
Saving in a 529 savings plan	140 21%	21 9%	12 6 11%	24 25% BC	82 38% BCd	10 5%	39 17% F	91 41% FG	117 24% J	22 13%	132 6 21%	7 25%	140 21%	-	124 27% P	15 8%	94 25% R	46 16%
Saving in another way	133 20%	52 23%	19 6 17%	13 14%	45 21%	51 26% g	39 17%	42 19%	97 20%	36 21%	124 6 20%	9 31%	133 20%	:	89 20%	42 22%	78 21%	55 20%
N/A - I am not saving for my child(ren)'s college/post high school education.	139 21%	77 33% dE	28 25% E	20 21% E	14 6%	63 31% H	55 23% H	21 9%	87 18%	52 30% I	136 6 22%	3 11%	139 21%	:	77 17%	60 31% O	78 21%	61 22%
N/A - I don't expect my child(ren) to pursue college/post high school education.	17 3%	8 3% e	5 4% E	3 4% e	1 1%	10 5% G	2 1%	4 2%	7 2%	10 6% 1	16 3%	1 3%	17 3%	-	5 1%	11 6% O	6 2%	11 4%
Sigma	930 141%	262 114%	146 6 132%	135 141%	380 174%	241 120%	303 129%	385 173%	734 151%	195 114%	894 6 142%	35 119%	930 141%	-	697 152%	218 115%	576 151%	354 127%

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C/D/E - F/G/H - I/J - K/L - M/N - O/P - Q/R Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing Page 4

Q1 In which of the following ways are you regularly saving for your child(ren)'s college/post high school education? Please select all that apply.

By regularly we mean more than once from the same source (e.g., every tax refund, bonus, birthday money, weekly/monthly contributions from a paycheck, savings account or checking account).

Base: Saving For Child(ren)'s College/Post High School Education

		Gen	der			Age				N	Male Age				F	emale Age	e			Regi	ion	
	Total	Male	Female	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	North- east	South	Mid- west	West
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)
Unweighted Base Weighted Base	486 504	241 258	245 246	202 211	152 155	87 93*	36 35**	9 10**	89 106*	74 73*	50 53*	24 22**	4 4**	113 106*	78 82*	37 40**	12 13**	5 6**	78 78*	199 204	116 124*	93 97*
Saving in a personal savings account	332 66%	176 68%	156 63%	144 68%	107 69%	53 57%	24 69%	47%	70 66%	54 74%	34 65%	14 63%	3 85%	73 70%	53 65%	18 46%	11 80%	1 22%	37 47%	142 69% S	88 71% S	65 67% S
Saving through investments (e.g., stock, bonds, mutual funds)	169 34%	111 43% C	58 24%	62 29%	46 30%	38 41%	21 59%	3 25%	36 35%	31 42% O	26 50%	15 71%	2 54%	25 24%	15 19%	12 30%	5 40%	* 7%	30 39%	62 30%	42 34%	35 36%
Saving in a 529 savings plan	140 28%	79 31%	60 25%	42 20%	50 32% D	32 35% D	13 36%	27%	25 23%	26 35%	19 35%	10 47%	:	17 16%	24 30% n	14 35%	18%	3 45%	30 38% t	50 24%	32 26%	28 29%
Saving in another way	133 26%	70 27%	63 26%	65 31%	34 22%	21 23%	9 26%	3 31%	37 35% k	18 24%	9 17%	4 20%	1 38%	29 27%	16 20%	12 30%	5 35%	2 26%	23 29%	64 31% V	27 22%	19 19%
Sigma	774 154%	436 169%	338 137%	313 148%	237 153%	144 156%	67 191%	13 130%	168 159%	129 176%	88 168%	44 200%	7 177%	144 137%	108 133%	56 140%	23 174%	6 100%	120 154%	318 156%	189 152%	147 151%

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C - D/E/F/G/H - I/J/K/L/M - N/O/P/Q/R - I/N - J/O - K/P - L/Q - M/R - S/T/U/V Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing

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Q1 In which of the following ways are you regularly saving for your child(ren)'s college/post high school education? Please select all that apply.

By regularly we mean more than once from the same source (e.g., every tax refund, bonus, birthday money, weekly/monthly contributions from a paycheck, savings account or checking account).

Base: Saving For Child(ren)'s College/Post High School Education

	Househol	ld Income	Education	Employed Childre	n Parent of Child Under 18	Home Ownership	Marital Status
	Less \$50K Than - Total \$50K \$74.9K	\$75K HS \$99.9K \$100K+ Less	Some College College Grad+	Yes No Yes M	o Yes No	Home- owner Renter	Marr- Not ied married
	(A) (B) (C)	(D) (E) (F)	(G) (H)	(I) (J) (K) (I) (M) (N)	(O) (P)	(Q) (R)
Unweighted Base Weighted Base	486 148 91 504 145* 78*	78 162 116 72* 203 127*	149 221 179 198	365 121 460 2 393 111* 478 26*		361 117 376 119*	324 162 297 207
Saving in a personal savings account	332 86 55 66% 59% 71%	51 139 80 71% 68% 63%	121 131 % 68% 67%	271 61 321 1 69% 55% 67% 4 J	332 - 2% 66% -	253 74 67% 62%	204 128 69% 62%
Saving through investments (e.g., stock, bonds, mutual funds)	169 19 27 34% 13% 35% B	23 98 27 32% 48% 219 B BcD	47 96 % 26% 48% FG	154 15 165 39% 14% 35% 1	4 169 - 5% 34% -	148 17 39% 14% P	115 54 39% 26% R
Saving in a 529 savings plan	140 21 12 28% 15% 16%	24 82 10 33% 40% 89 BC BC	39 91 % 22% 46% F FG	117 22 132 30% 20% 28% 2 j	7 140 - 9% 28% -	124 15 33% 12% P	94 46 32% 22% r
Saving in another way	133 52 19 26% 36% 24% DE	13 45 51 18% 22% 409 GH	% 39 42 22% 21%	97 36 124 25% 32% 26% 3	9 133 - 5% 26% -	89 42 24% 35% O	78 55 26% 26%
Sigma	774 178 113 154% 123% 145%	111 365 168 155% 179% 1329	246 360 % 138% 182%	640 134 743 3 163% 121% 155% 12	- 774 - 2% 154% -	615 148 164% 124%	492 282 166% 137%

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C/D/E - F/G/H - I/J - K/L - M/N - O/P - Q/R Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing Page 6

Q2 Why aren't you saving for your child(ren)'s college/post high school education? Please select all that apply.

Base: Not Saving For Child's College/Post High School Education

		Gei	nder			Age				1	Male Age				Fe	emale Ag	e			Reg	ion	
	Total	Male	Female	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	North- east	South	Mid- west	West
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)
Unweighted Base Weighted Base	145 139*	41 41**	104 98*	60 56*	46 45**	31 30**	8 8**	- _**	8 8**	14 15**	15 15**	4 3**	- _**	52 48*	32 30**	16 15**	4 4**	- _**	17 17**	64 55*	41 47**	23 21**
I am unable to save	83 60%	25 62%	58 59%	35 63%	24 52%	20 66%	4 58%	-	5 62%	8 50%	12 80%	1 32%	:	30 63%	16 53%	8 53%	3 76%	:	10 59%	35 63%	24 51%	15 71%
My child(ren)'s education will be paid for using loans or other financial aid	28 20%	7 17%	21 21%	9 16%	6 14%	9 31%	3 40%	:	1 13%	1 6%	23%	2 50%	:	17%	5 18%	6 38%	1 33%	Ξ	7 42%	13 24%	4 8%	4 18%
My child(ren)'s education will be paid for using scholarships or grants	22 16%	3 6%	20 20%	7 12%	9 20%	5 18%	1 19%	:	:	1 9%	1 8%	-	:	7 14%	8 25%	4 27%	1 33%	-	2 15%	11 21%	5 10%	4 18%
I have plenty of time before I need to worry about it	16 11%	5 12%	11 11%	10 17%	3 7%	2 7%	1 8%	:	2 25%	2 12%	1 8%	-	:	8 16%	1 5%	1 7%	1 14%	-	2 10%	7 12%	6 13%	1 5%
I believe my child should pay for their own college/post high school education	14 10%	7 17%	7 7%	1 1%	11 24%	2 6%	1 8%	-	-	5 31%	2 11%	1 18%	-	1 2%	6 20%	:	-	-	2 10%	2 3%	11 23%	-
Someone else will be paying for it (e.g., relative, friend)	3 2%	* 1%	2 2%	-	2 4%	:	* 6%	:	:	* 3%	-	:	:	:	2 5%	:	* 10%	-	1 5%	1 2%	-	1 3%
Other reason	11 8%	1 2%	11 11%	9 16%	2 4%	1 2%	Ξ	-	:	Ξ	1 4%	:	:	9 18%	2 5%	Ξ	:	:	:	4 7%	6 13%	2 8%
Sigma	176 127%	48 117%	129 131%	70 125%	57 125%	39 130%	11 138%	:	8 100%	17 112%	20 134%	3 100%	:	63 129%	40 131%	19 126%	7 165%	-	24 141%	72 131%	55 118%	25 123%

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C - D/E/F/G/H - I/J/K/L/M - N/O/P/Q/R - I/N - J/O - K/P - L/Q - M/R - S/T/U/V Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing

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Q2 Why aren't you saving for your child(ren)'s college/post high school education? Please select all that apply.

Base: Not Saving For Child's College/Post High School Education

		Household Inco			ne	1	Education		Empl	oyed	Chil in 1	dren HH	Parent of Under		Ho Owne			rital atus
	Total	Less Than \$50K	\$50K \$74.9K	\$75K \$99.9K	\$100K+	HS or Less	Some College	College Grad+	Yes	No	Yes	No	Yes	No	Home- owner	Renter	Marr- ied	Not married
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)
Unweighted Base Weighted Base	145 139*	87 77*	28 28**	16 20**	14 14**	61 63*	55 55*	29 21**	84 87*	61 52*	140 136*	5 3**	145 139*	- -**	71 77*	70 60*	82 78*	63 61*
I am unable to save	83 60%	49 649	17 % 60%	9 46%	8 56%	38 60%	30 55%	15 71%	52 60%	31 60%	80 59%	3 86%	83 60%	:	41 54%	40 68%	47 60%	36 59%
My child(ren)'s education will be paid for using loans or other financial aid	28 20%	15 6 199	5 % 16%	3 13%	6 40%	12 20%	11 21%	4 18%	17 19%	11 219	27 6 20%	1 25%	28 20%	:	20 26% p	7 11%	14 17%	14 23%
My child(ren)'s education will be paid for using scholarships or grants	22 16%	16 209	4 % 14%	2 9%	1 6%	10 16%	9 16%	4 17%	9 11%	13 25% i	21 6 16%	1 25%	22 16%	:	12 16%	9 16%	9 11%	14 23%
I have plenty of time before I need to worry about it	16 119	7 6 109	7 % 24%	- 6 -	1 10%	7 12%	7 13%	1 6%	13 15%	2 5%	16 6 12%	-	16 11%	:	5 6%	10 17% 0	11 14%	5 8%
I believe my child should pay for their own college/post high school education	14 109	2 3 3	1 % 3%	6 9 6%	2 12%	10 15%	4 8%	-	9 10%	5 10%	14 6 10%	:	14 10%	:	12 16% P	1 1%	12 16% R	1 2%
Someone else will be paying for it (e.g., relative, friend)	3 29	6 1 6 29	- % -	* 2%	1 5%	1 1%	* 1%	1 5%	1 1%	1 3%	6 2%	* 14%	3 2%	:	2 2%	1 2%	1 1%	1 2%
Other reason	11 8%	8 6 109	2 % 8%	- 6 -	1 7%	-	9 16% F	2 10%	5 5%	6 129	11 6 8%	:	11 8%	:	7 9%	4 7%	3 4%	8 13%
Sigma	176 1279	99 6 1289	35 % 125%	24 6 117%	19 137%	78 124%	71 130%	27 127%	106 122%	70 135%	171 6 126%	5 150%	176 127%	:	99 129%	72 122%	97 124%	79 130%

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C/D/E - F/G/H - I/J - K/L - M/N - O/P - Q/R Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing

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Q3 What types of money/funding do you plan to rely on to pay for your child(ren)'s college/post high school education? Please select all that apply.

Base: Expect Child(ren) To Pursue College/Post High School Education

		Gen	der			Age				Ν	Male Age				F	emale Ag	e			Regi	on	
	Total	Male	Female	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	North- east	South	Mid- west	West
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)
Unweighted Base Weighted Base	631 643	282 298	349 344	262 267	198 200	118 122*	44 43*	9 10**	97 113*	88 89*	65 68*	28 25**	4 4**	165 154	110 112*	53 55*	16 18**	5 6**	95 95*	263 259	157 171	116 118*
Grants/Scholarships (Net)	408 63%	194 65%	213 62%	174 65%	121 61%	75 62%	31 73%	6 56%	79 69%	56 63%	40 60%	16 65%	3 68%	96 62%	65 58%	35 64%	15 83%	3 48%	61 64%	160 62%	120 70%	66 56
Scholarships	364 57%	163 55%	201 58%	153 57%	109 54%	68 56%	30 69%	5 48%	66 58%	47 53%	33 49%	15 59%	3 68%	88 57%	62 55%	35 64%	15 83%	2 35%	51 54%	144 56%	108 63%	61 52
Grants	299 47%	145 48%	155 45%	128 48%	94 47%	49 40%	23 53%	6 56%	58 51%	43 49%	30 45%	11 44%	68%	71 46%	51 46%	18 33%	12 66%	48%	38 40%	124 48%	93 54% sV	45 38
Personal savings (e.g., savings account, 529 account)	325 51%	167 56% C	158 46%	134 50%	100 50%	61 50%	25 57%	5 55%	62 55%	50 56%	37 54%	16 63%	3 85%	72 47%	51 45%	25 45%	9 49%	2 35%	43 45%	140 54%	85 50%	58 49
Loans (Net)	221 34%	117 39%	104 30%	89 33%	71 36%	41 34%	15 36%	4 44%	38 34%	38 43%	29 43% P	10 39%	1 38%	51 33%	33 30%	12 22%	6 31%	3 48%	35 37%	80 31%	62 36%	44 38
Federal loans	183 28%		92 27%	73 27%	59 29%	34 28%	12 28%	4 44%	28 25%	29 33%	24 36%	8 31%	1 38%	45 29%	30 27%	10 18%	4 24%	3 48%	30 32%	63 24%	55 32%	34 29
Private loans	96 15%	53 18%	43 12%	41 15%	30 15%	20 16%	5 13%	1 6%	20 17%	20 22% O	9 14%	16%	1 15%	21 14%	10 9%	11 20%	1 7%	:	12 13%	42 16%	26 15%	15 13
Family gifts (e.g., grandparent's savings, inheritance)	171 27%	84 28%	87 25%	84 31% F	55 27%	24 19%	8 19%	1 12%	42 37% K	27 31%	13 20%	1 4%	1 31%	42 27%	28 25%	10 19%	7 40%	:	33 34%	62 24%	41 24%	35 30
Paying out of earnings as expenses arise	138 22%	69 23%	69 20%	58 22%	45 22%	22 18%	12 29%	:	30 26%	21 23%	11 17%	7 28%	:	29 19%	24 22%	11 20%	6 31%	:	16 17%	71 28% sV	37 21% V	14 12
Credit cards	118 18%	70 24% C	47 14%	59 22% F	33 16%	12 10%	12 29% F	1 12%	35 31% KN	23 26% KO	5 8%	23%	1 32%	24 16%	10 9%	6 12%	37%	:	16 16%	50 19%	26 15%	27 23
Borrowing From Home Equity/Retirement Savings (Net)	88 14%	51 17% c	37 11%	32 12%	26 13%	21 17%	7 17%	1 12%	21 18% N	13 15%	10 15%	5 21%	1 31%	11 7%	13 11%	11 20% N	2 12%	:	19 20% v	36 14%	20 12%	12 11
Borrowing from retirement savings	58 9%	39 13% C	19 5%	25 9%	22 11%	8 6%	4 8%	:	19 16% N	11 13%	6 10%	3 11%	:	6 4%	11 10%	1 2%	1 5%	:	13 14%	21 8%	13 8%	10 9
Borrowing from home equity	43 7%	18 6%	25 7%	14 5%	10 5%	14 11% de	4 9%	1 12%	7 6%	3 4%	4 6%	3 10%	1 31%	7 5%	7 6%	10 18% No	1 7%	:	7 7%	17 7%	15 9% V	3 3
Other	30 5%	13 4%	17 5%	8 3%	15 7% d	4 3%	2 5%	1 12%	4 3%	8 9%	1 2%	* 1%	:	4 3%	7 6%	2 4%	12%	1 20%	1 1%	23 9% SU	3 2%	4 3
Not at all sure	61 10%	21 7%	40 12%	20 7%		11 9%	2 4%	3 27%	4 4%	8 9%	7 11%	2 6%	-	16 10%	18 16%	4 7%	:	3 45%	12 13%	20 8%	19 11%	10 8
Sigma	1887 294%	934 313%	953 277%	797 298%	597 298%	326 266%	139 324%	28 285%	373 330%	289 326%	183 270%	75 297%	14 367%	424 275%	308 276%	143 261%	64 361%	14 232%	272 286%	777 300%	522 305%	317 269

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C - D/E/F/G/H - I/J/K/L/M - N/O/P/Q/R - I/N - J/O - K/P - L/Q - M/R - S/T/U/V Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing

Q3 What types of money/funding do you plan to rely on to pay for your child(ren)'s college/post high school education? Please select all that apply.

Base: Expect Child(ren) To Pursue College/Post High School Education

			Househ	old Incon	ne	I	Education	L	Empl	oyed		ldren HH	Parent o Unde		Ho Owne			rital atus
	Total	Less Than \$50K	\$50K \$74.9K	\$75K \$99.9K	\$100K+	HS or Less	Some College	College Grad+	Yes	No	Yes	No	Yes	No	Home- owner	Renter	Marr- ied	Not married
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)
Unweighted Base Weighted Base	631 643	235 222		94 92*	176 217	177 191	204 233	250 219	449 480	182 162	600 614	31 29**	631 643	- _**	432 453	187 179	406 375	225 267
Grants/Scholarships (Net)	408 63%	140 63	67 % 63	49 % 53%	151 69%	109 57%	150 64%	149 68%	312 65%	96 59%	394 64%	14 48%	408 63%	Ξ	288 64%	112 62%	225 60%	183 68% q
Scholarships	364 57%	123 6 55	61 % 579	46 6 50%	133	94 49%	131 56%	139 64% F	281 58%	83 51%	358 58%	6 21%	364 57%	:	257 57%	100 56%	208 55%	157 59%
Grants	299 47%	111 6 50	47 % 459	35 38%	104 6 48%	90 47%	110 47%	100 46%	222 46%	78 48%	288 6 47%	11 39%	299 47%	:	203 45%	90 51%	155 41%	145 54% Q
Personal savings (e.g., savings account, 529 account)	325 51%	88 6 40	50 % 479	48 52%	139 64% BC	67 35%	115 49% F	143 65% FG	263 55%	62 38%	316 52%	9 32%	325 51%	:	252 56% P	70 39%	205 55% r	120 45%
Loans (Net)	221 34%	66 6 30	33 % 319	35 38%	88	44 23%	82	95	177 37%	45 28%	213 6 35%	8 29%	221 34%	-	161 35%	59 33%	131 35%	90 34%
Federal loans	183 28%	59 6 27	29 % 27	25 27%	70 32%	33 17%		76	144 30%	38 24%	178 6 29%	5 16%	183 28%	:	128 28%	53 29%	108 29%	75 28%
Private loans	96 15%	28 6 12	13 % 13	13 % 14%	42 5 19%	17 9%			80 17% i	17 10%	92 6 15%	4 15%	96 15%	-	73 16%	23 13%	60 16%	36 13%
Family gifts (e.g., grandparent's savings, inheritance)	171 27%	58 6 26	32 % 30	21 6 23%	60 28%	48 25%	67 29%	56 26%	, 135 28%	36 22%	, 166 % 27%	5 17%	171 27%	:	127 28%	43 24%	93 25%	78 29%
Paying out of earnings as expenses arise	138 22%	33 6 15	23 % 21	21 % 23%	61 28%	28 15%	49 21%	61 28% F	115 24% J	23 14%	133 6 22%	5 19%	138 22%	-	102 23%	33 18%	78 21%	60 22%
Credit cards	118 18%	27 6 12	15 % 149	21 % 23% b	54	28 15%		50 23% f	94 20%	24 15%	112 6 18%	6 21%	118 18%	-	91 20%	27 15%	83 22% R	35 13%
Borrowing From Home Equity/Retirement Savings (Net)	88 149	26 6 12	17 % 169	15 6 16%	29 5 14%			33 15%	78 16% J	10 6%	83 6 14%	4 15%	88 14%	Ξ	72 16% P	16 9%	49 13%	39 15%
Borrowing from retirement savings	58 9%	13 6 6	10 % 99	12 % 14% b	22 5 10%	12 6%	23 10%	23 10%	50 10% j	7 5%	55 9%	3 11%	58 9%	-	46 10%	11 6%	34 9%	23 9%
Borrowing from home equity	43 7%	16 6 7	10 % 10 d	% 2%	14 6%	9 5%	18 8%	16 7%	39 8%	4 3%	40 6 7%	2 8%	43 7%	-	37 8% p	6 3%	19 5%	24 9%
Other	30 5%	6 4		4 5%	13 6%	6 3%	15 6%	9 4%	20 4%	10 6%	29 5%	1 3%	30 5%	:	20 5%	9 5%	20 5%	11 4%
Not at all sure	61 10%	26 6 12 E	% 7 % 7	17 6 18% CE	8 4%	31 16% gH	22 9% H	8 4%	32 7%	29 18%	57 9%	4 15%	61 10%	:	36 8%	24 13% 0	40 11%	21 8%
Sigma	1887 294%	589	302	266		464	696	728 333%	1474 307%	413 254%	1824 6 297%	63 216%	1887 294%	:	1374 303%		1102 294%	785 293%

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C/D/E - F/G/H - I/J - K/L - M/N - O/P - Q/R Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing

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Q3 What types of money/funding do you plan to rely on to pay for your child(ren)'s college/post high school education? Please select all that apply.

Base: Expect Child(ren) To Pursue College/Post High School Education

]	Househo	ld Incor	ne		Educatior	1	Emp	loyed	Chi in	ldren HH	Parent o Unde	f Child r 18		ership		rital atus
	Total (A)	Less Than \$50K (B)	\$50K \$74.9K (C)	\$75K \$99.9K (D)	\$100K+ (E)	HS or Less (F)	Some College (G)	College Grad+ (H)	Yes (I)	No (J)	Yes (K)	• <u>No</u> (L)	Yes (M)	<u>No</u> (N)	Home- owner (O)	Renter (P)	Marr- ied (Q)	Mot married (R)
Weighted Base	643	222	106*	92*	217	191	233	219	480	162	614	29**	643	-**	453	179	375	267

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C/D/E - F/G/H - I/J - K/L - M/N - O/P - Q/R Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing

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Q4 Which of the following alternatives are you considering/would you consider to help keep your child(ren)'s college/post high school education costs lower? Please select all that apply.

Base: Expect Child(ren) To Pursue College/Post High School Education

		Gender								Ν	Male Age				Fe	emale Age	2			Regi	on	
	Total	Male	Female	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	North- east	South	Mid- west	West
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)
Unweighted Base Weighted Base	631 643	282 298	349 344	262 267	198 200	118 122*	44 43*	9 10**	97 113*	88 89*	65 68*	28 25**	4 4**	165 154	110 112*	53 55*	16 18**	5 6**	95 95*	263 259	157 171	116 118*
Having them take college credit course while in high school (e.g., AP classes)	261 41%	124 41%	137 40%	112 42%	79 39%	49 40%	15 35%	6 61%	48 42%	41 46%	25 37%	9 35%	1 23%	65 42%	38 34%	23 42%	6 36%	.5 87%	35 37%	101 39%	79 46%	46 39%
Encouraging them to work while getting their education	260 41%	120 40%	140 41%	105 39%	87 43%	52 42%	14 32%	4 36%	43 38%	40 45%	28 41%	7 28%	3 68%	62 40%	47 42%	24 43%	7 38%	1 16%	33 34%	111 43%	71 41%	46 39%
Attend community college, then transferring to a 4 year university to finish/obtain degree	233 36%	91 30%	142 41% B	97 36%	75 37%	44 36%	12 28%	46%	38 34%	28 32%	17 26%	19%	2 53%	59 38%	47 42%	27 49% K	7 41%	42%	25 26%	105 40% S	57 33%	47 40% s
Choose a public school over a private school	213 33%	112 37% c	101 29%	74 28%	68 34%	47 39% d	19 45% D	4 40%	38 33%	32 37%	30 45%	10 41%	1 23%	36 23%	36 32%	17 31%	9 51%	3 52%	40 42% T	71 28%	59 34%	43 36%
Having them go to an in-state school or out-of-state school with tuition reciprocity	182 28%	82 27%	100 29%	57 21%	61 31% d	46 38% D	14 34%	3 31%	23 20%	26 29%	24 35% i	7 29%	3 68%	35 22%	36 32%	23 41% N	7 40%	* 7%	23 24%	76 29%	48 28%	35 30%
Taking college courses online	173 27%	83 28%	90 26%	74 28% g	59 29% g	30 25%	5 12%	4 45%	21 19%	36 41% IO	21 31%	4 16%	1 31%	53 35% Opl	22 20%	10 18%	1 7%	3 54%	15 16%	74 29% S	52 30% S	32 27% s
Attend community college instead of getting a 4 year degree	137 21%	73 24%	64 19%	58 22%	41 21%	28 23%	10 23%	-	27 24%	26 29% O	14 21%	6 22%	:	31 20%	16 14%	13 25%	4 24%	:	11 12%	63 24% S	37 21% s	26 22% s
Attend vocational/trade school instead of college	103 16%	49 16%	54 16%	48 18%	33 16%	16 13%	5 13%	:	20 18%	21 23% Ko	6 9%	2 9%	:	28 18%	12 11%	10 19%	3 18%	:	7 8%	42 16% s	31 18% S	22 19% S
Having them take a gap year to work and save money	84 13%	50 17% C	33 10%	49 18% Ef	17 8%	13 10%	5 13%	:	28 25% jkn	11 13% 0	7 10%	4 17%	:	21 14% O	5 5%	6 10%	1 7%	:	12 13%	38 15% u	12 7%	21 18% U
Relying on other family members to contribute	55 9%	28 9%	27 8%	28 10%	18 9%	6 5%	2 5%	1 12%	12 11%	11 12%	3 4%	1 4%	1 31%	15 10%	7 6%	3 6%	1 7%	:	8 9%	24 9%	11 6%	12 10%
Other	33 5%	15 5%	18 5%	18 7% F	12 6%	1 1%	1 3%	1 8%	6 5%	7 8%	1 1%	1 5%	:	12 8%	5 4%	-	:	1 13%	4 4%	16 6%	6 4%	7 6%
None	59 9%	32 11%	27 8%	16 6%	20 10%	15 12% d	18% D	1 12%	4 4%	8 9%	11 17%	30%	1 32%	12 8%	12 11%	3 6%	Ξ	:	14 15% V	26 10%	14 8%	5 4%
Sigma	1793 279%	859 288%	934 271%	736 275%	569 284%	347 283%	112 261%	29 293%	308 272%	287 324%	187 277%	64 255%	13 328%	428 278%	282 253%	159 291%	48 270%	16 270%	226 238%	749 289%	475 278%	342 291%

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C - D/E/F/G/H - I/J/K/L/M - N/O/P/Q/R - I/N - J/O - K/P - L/Q - M/R - S/T/U/V Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing

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Q4 Which of the following alternatives are you considering/would you consider to help keep your child(ren)'s college/post high school education costs lower? Please select all that apply.

Base: Expect Child(ren) To Pursue College/Post High School Education

		I	Iouseho	old Incon	1e		Educatior	1	Empl	oyed		ldren HH	Parent o Unde			ome ership		arital atus
	Total	Less Than \$50K	\$50K \$74.9K	\$75K \$99.9K	\$100K+	HS or Less	Some College	College Grad+	Yes	No	Yes	No	Yes	No	Home- owner	Renter	Marr- ied	Not married
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)
Unweighted Base Weighted Base	631 643	235 222	119 106*	94 92*	176 217	177 191	204 233	250 219	449 480	182 162	600 614	31 29**	631 643	- _**	432 453	187 179	406 375	225 267
Having them take college credit course while in high school (e.g., AP classes)	261 41%	70 6 32%	49 6 46% B	32 35%	109 50% BD	47 25%	105 45% F	109 50% F	207 43% j	54 34%	255 42%	6 20%	261 41%	:	194 43%	63 35%	150 40%	111 42%
Encouraging them to work while getting their education	260 41%	88 6 40%	46 6 44%	44 6 47%	80 37%	81 43%	96 41%	83 38%	192 40%	69 42%	256 42%	5 16%	260 41%	-	184 41%	73 41%	161 43%	100 37%
Attend community college, then transferring to a 4 year university to finish/obtain degree	233 36%	93 42% e	40 6 37%	31 6 34%	68 31%	52 27%	106 46% FH	75 34%	183 38%	50 31%	231 38%	2 6%	233 36%	:	163 36%	67 38%	123 33%	110 41% q
Choose a public school over a private school	213 33%	47 6 219	41 6 38% B	32 34% B	91 42% B	46 24%	73 31%	93 43% FG	166 34%	47 29%	206 34%	7 23%	213 33%	-	163 36% p	48 27%	133 35%	79 30%
Having them go to an in-state school or out-of-state school with tuition reciprocity	182 28%	48 6 229	37 6 35% B			33 17%	69 30% F		143 30%	39 24%	178 29%	4 14%	182 28%	:	138 31%	42 24%	104 28%	78 29%
Taking college courses online	173 27%	49 6 22%	6 36 33% B	27 29%	60 28%	47 25%	77 33% H	50 23%	129 27%	44 27%	168 27%	20%	173 27%	-	116 26%	56 31%	104 28%	70 26%
Attend community college instead of getting a 4 year degree	137 219	47 6 219	6 23 22%	25 27%	41 19%	52 27% h	47 20%	38 18%	101 21%	37 23%	, 129 6 21%	28%	137 21%	-	102 23%	30 17%	78 21%	59 22%
Attend vocational/trade school instead of college	103 16%	35 6 16%	18 6 17%	21 6 23%	29 13%		39 17%	28 13%	73 15%	30 18%	101 5 16%	2 7%	103 16%	-	70 16%	29 16%	65 17%	37 14%
Having them take a gap year to work and save money	84 13%	24 6 119	19 6 18%	7	33 15%	22 12%	31 13%	31 14%	64 13%	20 12%	81 513%	3 10%	84 13%	-	61 13%	20 11%	46 12%	38 14%
Relying on other family members to contribute	55 9%	, 19 6 99		3 4%	21 10%	11 6%	27 12%	17 8%	44 9%	11 7%	53 9%	2 8%	55 9%	Ξ	38 8%	16 9%	31 8%	24 9%
Other	33 5%	16 6 79	5	5 5%	6 3%	7 4%	17 7%	9 4%	22 4%	11 7%	32 5%	1 3%	33 5%	-	16 4%	16 9% O	18 5%	14 5%
None	59 9%	24 6 119	~ 7 ~ 7%	10 6 11%	17 8%	22 11%	17 7%	21 9%	43 9%	16 10%	54 9%	5 18%	59 9%	-	42 9%	16 9%	41 11%	19 7%
Sigma	1793 279%	559 552%	333 6 313%	264 6 287%	623 287%	456 239%	703 301%	634 290%	1365 284%	428 264%	1743 5 284%	50 172%	1793 279%	:	1288 284%	476 266%	1053 281%	740 277%

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C/D/E - F/G/H - I/J - K/L - M/N - O/P - Q/R Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing

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Q5 When do you think is the best time for a parent to start saving for their child(ren)'s college/post high school education?

Base: Parents Of Kids Under 18

		Gender		r Age					Male Age						F	emale Ag	9		Region				
	Total	Male	Female	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	18-34	35-44	45-54	55-64	65+	North- east	South	Mid- west	West	
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	
Unweighted Base Weighted Base	648 660	284 302	364 358	269 276	202 204	122 126*	46 44*	9 10**	98 116*	88 89*	65 68*	29 26**	4 4**	171 160	114 115*	57 59*	17 18**	5 6**	99 99*	268 264	161 174	120 123*	
Before the child is born	221 33%	100 33%	120 34%	97 35%	63 31%	43 34%	16 36%	2 19%	42 37%	25 28%	21 31%	10 41%	1 38%	54 34%	38 33%	22 37%	6 31%	* 7%	29 29%	85 32%	66 38%	40 33%	
When the child is toddler age to pre-teen	311 47%	140 46%	171 48%	111 40%	104 51% d	63 50%	25 56% d	8 81%	43 37%	48 55% I	32 48%	14 53%	2 62%	68 43%	55 48%	31 52%	11 61%	6 93%	47 47%	120 46%	85 49%	59 48%	
When the child becomes a teen	48 7%	26 9%	21 6%	23 8%	15 7%	8 6%	2 4%	-	10 9%	9 10%	7 11% P	* 1%	:	13 8%	6 5%	1 1%	1 8%	:	8 8%	26 10%	8 5%	6 5%	
When the child starts high school	33 5%			E		4 3%	1 2%	-	11 10%	4 4%	2 3%	1 3%	-	11 7% 0	2 2%	2 3%	-	-	5 5%			9 7% u	
When the child is a junior or senior in high school	15 2%	6 2%	9 3%	9 3%	3 2%	3 2%	-	-	4 4%	-	2 3%	-	-	5 3%	3 3%	1 1%	-	-	5 5%	7 3%	2 1%	2 2%	
Some other time	11 2%	5 2%	6 2%	5 2%	5 2%	-	1 1%	Ξ	3 2%	2 2%	-	1 2%	:	3 2%	3 3%	:	Ξ	-	-	4 1%	2 1%	5 4% s	
N/A - I believe child(ren) should pay for their own college/post high school education.	22 3%	6 2%	16 4%	8 3%	8 4%	6 5%	:	:	2 2%	1 1%	3 4%	:	Ξ	5 3%	7 6%	3 5%	:	:	7 7% t	6 2%	7 4%	3 2%	
Sigma	660 100%	302 100%	358 100%	276 100%	204 100%	126 100%	44 100%	10 100%	116 100%	89 100%	68 100%	26 100%	4 100%	160 100%	115 100%	59 100%	18 100%	100%	99 100%	264 100%	174 100%	123 100%	

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C - D/E/F/G/H - I/J/K/L/M - N/O/P/Q/R - I/N - J/O - K/P - L/Q - M/R - S/T/U/V Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing

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Q5 When do you think is the best time for a parent to start saving for their child(ren)'s college/post high school education?

Base: Parents Of Kids Under 18

]	Household Income			Education			Employed		Children in HH		Parent of Child Under 18		Home Ownership		Marital Status	
	Total	Less Than \$50K	\$50K \$74.9K	\$75K \$99.9K	\$100K+	HS or Less	Some College	College Grad+	Yes	No	Yes	No	Yes	No	Home- owner	Renter	Marr- ied	Not married
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(0)	(P)	(Q)	(R)
Unweighted Base Weighted Base	648 660	244 229	124 111*	96 96*	177 218	188 201	207 236	253 223	455 488	193 172	616 630	32 30**	648 660	- -**	437 458	198 190	413 381	235 278
Before the child is born	221 33%	75 339	35 % 32%	30 31%	78 36%	71 36%	72 30%	77 35%	161 33%	60 35%	217 6 34%	4 12%	221 33%	-	159 35%	56 29%	121 32%	99 36%
When the child is toddler age to pre-teen	311 47%	106 6 469	54 % 49%	43 45%	106 48%	82 41%	110 47%	118 5 <u>3</u> %	243 50%	67 39%	304 6 48%	6 21%	311 47%	:	216 47%	91 48%	189 50%	122 44%
When the child becomes a teen	48 7%	18 6 8	11 % 9%	4 4%	15 7%	16 8%	22 9%	10 5%	36 7%	12 7%	39 6%	9 29%	48 7%	-	31 7%	16 8%	24 6%	23 8%
When the child starts high school	33 5%	6 9 49	% ⁸ 7%	4 4%	12 5%	11 6%	13 5%	9 4%	24 5%	8 5%	26 4%	6 21%	33 5%	:	24 5%	9 4%	19 5%	14 5%
When the child is a junior or senior in high school	15 2%	6 8 39	*	1 1%	5 2%	7 4%	6 2%	2 1%	9 2%	7 49	12 6 2%	4 12%	15 2%	-	8 2%	7 4%	7 2%	9 3%
Some other time	11 2%	2 6 19	2 % 2%	7 7% BcE	:	2 1%	4 2%	5 2%	8 2%	3 2%	10 6 2%	1 2%	11 2%	-	8 2%	3 1%	5 1%	5 2%
N/A - I believe child(ren) should pay for their own college/post high school education.	22 3%	11 6 59	1	6	3 2%	11 6% H	9 4% h	1 1%	7 2%	14 8% 1	21 63%	1 3%	22 3%	:	12 3%	9 5%	16 4%	6 2%
Sigma	660 100%	229 6 1009	111 % 100%	96 100%	218 100%	201 100%	236 100%	223 100%	488 100%	172 100%	630 6 100%	30 100%	660 100%	Ξ	458 100%	190 100%	381 100%	278 100%

Proportions/Means: Columns Tested (5%, 10% risk level) - B/C/D/E - F/G/H - I/J - K/L - M/N - O/P - Q/R Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing Page 15

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Fielding Period: October 09 - 11, 2018 NEFE

Weighted To The U.S. General Adult Population - Propensity Page Table Title

- 1 Q2102 Are you the parent/legal guardian of any child/children who is/are...? Please select all that apply. 1
- 2 2 Q2102 Are you the parent/legal guardian of any child/children who is/are...? Please select all that apply.
- 3

3 Q1 In which of the following ways are you regularly saving for your child(ren)'s college/post high school education? Please select all that apply. By regularly we mean more than once from the same source (e.g., every tax refund, bonus, birthday money, weekly/monthly contributions from a paycheck, savings account or checking account).

- Q1 In which of the following ways are you regularly saving for your child(ren)'s college/post high school education? Please select all that apply. By regularly we mean more than once from the same source (e.g., every tax refund, bonus, birthday money, weekly/monthly contributions from a paycheck, savings account or checking account). 4
- Q1 In which of the following ways are you regularly saving for your child(ren)'s college/post high school education? Please select all that apply. By regularly we mean more than once from the same source (e.g., every tax refund, bonus, birthday money, weekly/monthly contributions from a paycheck, savings account or checking account). 5 5
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- 7 Q2 Why aren't you saving for your child(ren)'s college/post high school education? Please select all that apply. 7
- 8 8 Q2 Why aren't you saving for your child(ren)'s college/post high school education? Please select all that apply.
- Q3 What types of money/funding do you plan to rely on to pay for your child(ren)'s college/post high school education? Please select all that apply. 9 9
- 10 Q3 What types of money/funding do you plan to rely on to pay for your child(ren)'s college/post high school education? Please select all that apply. 10
- 11 Q4 Which of the following alternatives are you considering/would you consider to help keep your child(ren)'s college/post high school education costs lower? Please select all that apply. 12
- 12 Q4 Which of the following alternatives are you considering/would you consider to help keep your child(ren)'s college/post high school education costs lower? Please select all that apply. 13
- 14 13 Q5 When do you think is the best time for a parent to start saving for their child(ren)'s college/post high school education?
- 15 Q5 When do you think is the best time for a parent to start saving for their child(ren)'s college/post high school education? 14